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EPEAT Subscriber Fee Schedule Effective for New or Renewing Subscribers July 1, 2009

The below fees are what a brand owner company must pay to have access to the EPEAT registry for one year to register their products in EPEAT. In the past the EPEAT registry was one registry irrespective of geography, and there was only one fee table. On Aug. 10, 2009, the EPEAT registry changed to have separate registries for different countries. Effective July 1, 2009, new and renewing subscribers will have two fee options based on where they would like to register their products. A subscriber may choose to pay either fee, or both.

EPEAT subscriptions begin whenever the subscriber chooses and the term is one year. This new fee applies to all new subscriptions and to all annual renewals that come due on or after July 1, 2009. Current subscribers will have access to all registries (US&C and ROW) until their annual renewal date, at which time they will decide which fee(s) to pay and that will determine which registries they may access after their renewal date.

United States and Canada

The fee to register products on the US and Canada registries is based on the subscriber's 2008 combined sales, in US dollars, of all product types covered by EPEAT (currently notebooks, desktops, integrated systems, and displays) sold in the US and Canada in the following 5 tiers:

Band	Combined 2008 Sales	Annual Fee
1	Over \$10B	\$100,000
2	\$1B - \$10B	\$50,000
3	\$100M - \$1B	\$25,000
4	\$10M - \$100M	\$12,500
5	Less than \$10M	\$1500

Rest of the World (except US and Canada)

The fee to register products in all countries that are supported in EPEAT *except the US and Canada* is based on the subscriber's 2008 combined sales, in US dollars, of all product types covered by EPEAT (currently notebooks, desktops, integrated systems, and displays) sold in the world *except the US and Canada* in the following 5 tiers:

Band	Combined 2008 Sales	Annual Fee
1	Over \$10B	\$20,000
2	\$1B - \$10B	\$10,000
3	\$100M - \$1B	\$5,000
4	\$10M - \$100M	\$2,500
5	Less than \$10M	\$1500

Note: The fees are *not* based on sales of the specific products registered in EPEAT. They are based on *total* sales of these product *types* in the specified geographies.

The fees enable the subscriber to EPEAT register in the appropriate countries an unlimited number of products for one (1) year from the time they subscribe or renew, subject to the terms of the subscriber agreement.

EPEAT will invoice each subscriber for both fees 60 days before their renewal date, based on industry market sales data. The subscriber may choose to pay one fee, or the other, or both.

Fee Example

Company A became an EPEAT subscriber on Jan. 10, 2007, so their annual renewal date is Jan. 10 of each year. They had 2008 combined global sales of laptops, desktops, and monitors of \$130M USD. Their 2008 sales in the US and Canada were \$40M, so their total sales outside the US and Canada were \$90M.

From Aug. 10, 2009, when the international registry first became available, until their renewal date of Jan. 10, 2010, Company A can register products in all supported EPEAT registries (US, Canada, EU countries, Japan, China, etc.) for no additional fee.

On Jan. 10, 2010, they must decide to pay either the US and Canada fee, or the Rest of World fee, or both fees if they want to continue to be able to register products in all supported countries. Their fee to register products in the US and Canada is based on their US and Canadian sales of \$40M, so the fee is \$12,500. Their fee to register products in the other supported countries is based on their sales outside the US and Canada (\$90M) so that fee is \$2500. If they want to register products in all supported countries they must pay both fees, or \$15,000.

EPEAT will send Company A an invoice for both fees about Nov. 10, 2009. If Company A has not paid one fee or the other by Jan. 10, 2010, on that date their products will be removed from the unpaid countries' registries.